



***Fiscal Year 2021***  
***Report to the General Assembly***  
July 1, 2020 - June 30, 2021



Missouri Department of  
**Economic Development**



The Missouri Works Program was created to facilitate the creation and retention of high quality jobs by targeted business projects. It went into effect on August 28, 2013. The Program includes nine categories: Zone, Rural, Statewide, Mega 120, Mega 140, Retention Works, Deal Closing Fund, Retention Works-Auto Manufacturing, and Qualified Military Projects. The benefits may include the retaining of state withholding taxes and/or state tax credits. There are both “statutory” and “discretionary” components to the program (see: **Missouri Works Summary**).

Missouri Works is a “performance-based” incentive, such that the benefits are not provided until the actual new or retained payroll is documented at the end of each year of the company’s benefit period. In addition, each company that participates in the program must execute an agreement with the Missouri Department of Economic Development (DED) to ensure compliance, record keeping, and minimum job creation/retention, and in certain instances, minimum new capital investment.

Pursuant to section 620.2020.15. RSMo., DED is required to report on the following each quarter to the General Assembly:

1. A list of all approved and disapproved applicants for each tax credit (see: **Missouri Works Report for Legislators Total Authorized**);
2. A list of the aggregate amount of new or retained jobs that are directly attributable to the tax credits authorized (see: **Missouri Works Report for Legislators Total Authorized**);
3. A statement of the aggregate amount of new capital investment directly attributable to the tax credits authorized (see: **Missouri Works Report for Legislators Total Authorized**);
4. Documentation of the estimated net state fiscal benefit for each authorized project and, to the extent available, the actual benefit realized upon completion of such project or activity. The Net General Revenue Benefit Ratio is reported as the ratio for the project as a whole, with all incentives included (see: **Missouri Works Report for Legislators Total Authorized** and **Missouri Works Report for Legislators Total Closed**); and
5. The Department’s response time for each request for a proposed benefit award under this program (see: **Proposal Assignment Tracking**).

# MISSOURI WORKS SUMMARY *July 1, 2020 – June 30, 2021*

Program Type	Minimum Job Number	Minimum Investment	Minimum Average Wage	Benefit Type	Statutory Benefit Calculation	Discretionary Benefit Calculation	Other notes
<b>ZONE WORKS</b>	2	\$100,000 within 2 years of approval	80% of County Average Wage	Statutory	Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 years for existing MO Business).	None	Project Facility must be located in an Enhanced Enterprise Zone.
<b>RURAL WORKS</b>	2	\$100,000 within 2 years of approval	90% of County Average Wage	Statutory	Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 years for an existing MO Business).	None	Project facility must be located in a "rural" county, which would not include Boone, Buchanan, Clay, Greene, Jackson, St. Charles, and St. Louis City and County.
<b>STATEWIDE WORKS</b>	10	None	90% of County Average Wage	Statutory & Discretionary Components	Statutory: Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 years for an existing MO Business).	An additional benefit of up to 6% of new payroll each year for 5 years (6 years for an existing MO Business) in refundable tax credits not to exceed 9% of new payroll.	
<b>MEGA 120 WORKS</b>	100	None	120% of County Average Wage	Statutory & Discretionary Components	Statutory: 6% of new payroll each year for 5 years (6 years for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits.	An additional benefit of up to 3% of new payroll each year for 5 years (6 years for an existing MO Business) in refundable tax credits not to exceed 9% of new payroll.	
<b>MEGA 140 WORKS</b>	100	None	140% of County Average Wage	Statutory & Discretionary Components	Statutory: 7% of new payroll each year for 5 years (6 years for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits.	An additional benefit of up to 2% of new payroll each year for 5 years (6 years for an existing MO Business) in refundable tax credits not to exceed 9% of new payroll).	
<b>RETENTION WORKS</b>	50 retained	50% or more of the incentive total	90% of County Average Wage	Discretionary	None	Retain up to 100% of State Withholding Tax for the retained jobs for up to 10 years.	Company must be at risk for relocation out of state.
<b>DEAL CLOSING FUND</b>	10	None	100% of County Average Wage	Discretionary	None	Tax Credits based on the analysis of investment, jobs, wages, etc., and outlined in the proposal. Tax Credits must be issued within 1 year.	
<b>RETENTION WORKS-AUTO MANUFACTURING (DISCRETIONARY)</b>	N/A	\$500,000,000 within 3 years of NOI Approval	N/A	Discretionary	None	Tax Credits based on the analysis of investment, jobs, wages, etc., and outlined in the proposal.	
<b>QUALIFIED MILITARY PROJECTS</b>	10	Real or Personal Property Amount as outlined in the proposal	90% of County Average Wage	Discretionary	None	Tax Credits equal to estimated withholding taxes for a term no longer than 15 years, and must have been proposed.	Requires an MOU between the Industrial Development Authority and the US Department of Defense.

# MISSOURI WORKS REPORT FOR LEGISLATORS *Total Authorized From 7/01/2020 – 6/30/2021*

Company Name/Requestor Program	Product Status	Mo Works Project Type	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ Gross State Product in \$
<b>MISSOURI WORKS - MEGA 120 WORKS</b>								
CASEY'S MARKETING COMPANY	Approved	Statutory	\$936,254.00	\$1,077,195.00	125	\$40,000,000.00		
CERNER CORPORATION	Approved	Statutory	\$41,934,136.00	\$0.00	1233	\$423,701,863.00		
CERNER CORPORATION	Approved	Discretionary	\$7,640,810.00	\$0.00	175	\$423,701,863.00	2.16	\$88,381,927.00
MORTGAGE RESEARCH CENTER, LLC	Approved	Statutory	\$4,846,171.00	\$6,467,847.00	647	\$694,000.00		
NOBLE PEOPLE LLC	Approved	Statutory	\$3,943,383.00	\$5,833,600.00	450	\$8,000,000.00		
<b>TOTAL MEGA 120 WORKS</b>			<b>\$59,300,754.08</b>	<b>\$13,378,642.00</b>	<b>2,630</b>	<b>\$896,097,726.00</b>		<b>\$88,381,927.00</b>
<b>MISSOURI WORKS - MEGA 140 WORKS</b>								
GATEWAY STUDIOS, LLC	Approved	Statutory	\$1,401,091.00	\$1,544,146.00	106	\$111,000,000.00		
IBM CORPORATION	Approved	Statutory	\$8,002,784.00	\$7,688,949.00	406	\$0.00		
MISSOURI COBALT LLC	Approved	Statutory	\$2,364,933.00	\$2,311,489.00	247	\$40,500,000.00		
WADDELL & REED FINANCIAL, INC	Approved	Statutory	\$40,078,755.00	\$30,411,517.00	1039	\$89,881,250.00		
WORLD WIDE TECHNOLOGY HOLDING CO. LLC	Approved	Statutory	\$1,498,632.00	\$2,104,413.00	100	\$0.00		
<b>TOTAL MEGA 140 WORKS</b>			<b>\$53,346,195.00</b>	<b>\$44,060,514.00</b>	<b>1,898</b>	<b>\$241,381,250.00</b>		
<b>MISSOURI WORKS - RURAL WORKS</b>								
ARNING COMPANIES, INC. (CANOPY SYSTEMS)	Approved	Statutory	\$0.00	\$1,867,773.00	300	\$5,000,000.00		
BLUEBIRD BOTANICAL LTD.	Approved	Statutory	\$0.00	\$388,684.00	41	\$6,000,000.00		
CERTAINTED, LLC	Approved	Statutory	\$0.00	\$16,768.00	2	\$6,800,000.00		
MOTACANN HOLDINGS LLC	Approved	Statutory	\$0.00	\$1,209,070.00	120	\$24,500,000.00		
POLYSOL, LLC	Approved	Statutory	\$0.00	\$10,650.00	3	\$100,000.00		
STANDARD WELLNESS MISSOURI LLC	Approved	Statutory	\$0.00	\$293,080.00	53	\$10,000,000.00		
<b>TOTAL RURAL WORKS</b>			<b>\$0.00</b>	<b>\$3,786,025.00</b>	<b>519</b>	<b>\$52,400,000.00</b>		
<b>MISSOURI WORKS - RETENTION WORKS</b>								
ANHEUSER-BUSCH INBEV WORLDWIDE, INC.	Approved	Discretionary	\$0.00	\$2,969,985.00		\$75,000,000.00	2.74	\$125,298,813.00
BLUESCOPE BUILDINGS NORTH AMERICA, INC.	Approved	Discretionary	\$1,489,513.00	\$0.00			4.26	\$935,913,000.00
<b>TOTAL RETENTION WORKS</b>			<b>\$1,489,513.00</b>	<b>\$2,969,985.00</b>	<b>0</b>	<b>\$75,000,000.00</b>		<b>\$1,061,211,813.00</b>
<b>MISSOURI WORKS - STATEWIDE WORKS</b>								
ACCENTURE FEDERAL SERVICES LLC	Approved	Statutory	\$0.00	\$3,103,026.00	200	\$9,950,004.00		
ADVOCADO INC.	Approved	Statutory	\$0.00	\$1,189,318.00	101	\$0.00		
ANDERS, MINKLER, HUBER & HELM LLP	Approved	Statutory	\$0.00	\$285,202.00	15	\$0.00		

# MISSOURI WORKS REPORT FOR LEGISLATORS *Total Authorized From 7/01/2020 – 6/30/2021*

Company Name/Requestor Program	Product Status	Mo Works Project Type	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/Gross State Product in \$
AUTOMOTIVE INNOVATIONS INC	Approved	Statutory	\$0.00	\$952,459.00	106	\$494,050.00		
BASTIAN ROBOTIC (SOLUTIONS) (MATERIAL HANDLING)	Approved	Statutory	\$0.00	\$891,464.00	93	\$3,250,000.00		
BIMBO BAKERIES USA	Approved	Statutory	\$0.00	\$217,507.00	45	\$2,200,000.00		
BLACKHAWK AEROSPACE TECHNOLOGIES, INC.	Approved	Statutory	\$0.00	\$92,060.00	10	\$250,000.00		
BLUESCOPE BUILDINGS NORTH AMERICA, INC.	Approved	Discretionary	\$2,786,571.00		121	\$17,800,000.00	4.26	\$935,913,000.00
BROADVIEW CAPITAL LLC	Approved	Statutory	\$0.00	\$320,578.00	23	\$0.00		
BUCS LLC DBA BUCSANALYTICS	Approved	Statutory	\$0.00	\$600,614.00	57	\$2,750,000.00		
CATALENT CTS (KANSAS CITY), LLC	Approved	Statutory	\$0.00	\$1,529,835.00	200	\$85,644,000.00		
CBIZ OPERATIONS, INC	Approved	Statutory	\$0.00	\$658,115.00	45	\$515,000.00		
CJC TRANSPORT, LLC	Approved	Statutory	\$0.00	\$429,694.00	78	\$3,418,000.00		
COGNIZANT TECHNOLOGY SOLUTIONS U.S. CORP.	Approved	Statutory	\$0.00	\$1,569,799.00	100	\$9,950,004.00		
COSMOS CORPORATION	Approved	Statutory	\$0.00	\$286,939.00	20	\$500,000.00		
DEALERCUE AUTOMOTIVE CORP	Approved	Statutory	\$0.00	\$342,905.00	37	\$475,100.00		
DIGICAN PRINTING LLC	Approved	Statutory	\$0.00	\$244,989.00	25	\$8,650,176.00		
DIODE DYNAMICS, LLC	Approved	Statutory	\$0.00	\$216,681.00	36	\$10,000,000.00		
ENGINEERED TAX SERVICES	Approved	Statutory	\$0.00	\$291,365.00	16	\$2,250,000.00		
FAVORITE FISHING USA, LLC	Approved	Statutory	\$0.00	\$175,863.00	45	\$21,000,000.00		
FFE TRANSPORTATION SERVICES INC.	Approved	Discretionary	\$120,218.00	\$316,413.00	59	\$5,900,000.00	4.26	\$82,404,000.00
FS SWANSEA MO LLC DBA FREIGHT SOLUTIONS	Approved	Statutory	\$0.00	\$686,532.00	84	\$317,884.00		
GABE'S OIL, INC.	Approved	Statutory	\$0.00	\$261,804.00	30	\$3,550,000.00		
GATEWAY FIBER OPERATING, LLC	Approved	Statutory	\$0.00	\$383,230.00	47	\$0.00		
HUGHESLEAHYKARLOVIC, LLC DBA HLK	Approved	Statutory	\$0.00	\$1,456,298.00	57	\$9,950,004.00		
ICL SPECIALTY PRODUCTS, INC.	Approved	Statutory	\$0.00	\$299,791.00	30	\$17,623,000.00		
INNOVA SUPPLY, INC.	Approved	Statutory	\$0.00	\$321,165.00	110	\$1,200,000.00		
JOHN DEERE REMAN (REGEN TECHNOLOGIES, LLC)	Approved	Discretionary	\$1,976,833.00	\$0.00	128	\$10,900,000.00	1.74	\$269,592,000.00
JOST CHEMICAL CO	Approved	Statutory	\$0.00	\$158,206.00	17	\$8,689,612.00		
LARSON FINANCIAL HOLDINGS, LLC	Approved	Statutory	\$0.00	\$1,980,442.00	263	\$2,298,763.00		
LEAR CORPORATION MISSOURI	Approved	Statutory	\$0.00	\$1,376,582.00	167	\$16,210,767.00		
LEGION INDUSTRIAL EQUIPMENT, LLC	Approved	Statutory	\$0.00	\$178,925.00	20	\$2,250,000.00		
M S INTERNATIONAL INC.	Approved	Statutory	\$0.00	\$143,361.00	18	\$3,176,899.00		
MARITZ HOLDINGS, INC.	Approved	Statutory	\$0.00	\$263,356.00	20	\$0.00		
MILLER'S, INC. DBA MILLER'S PROFESSIONAL IMAGING CO.	Approved	Statutory	\$0.00	\$528,865.00	90	\$7,500,000.00		
MONARCH ADVANCED SCIENCES	Approved	Statutory	\$0.00	\$176,385.00	20	\$850,000.00		
MYSIDEWALK, INC FKA MINDMIXER MANAGEMENT LLC	Approved	Statutory	\$0.00	\$369,273.00	29	\$1,437,500.00		
NANOVA ENVIRONMENTAL, INC.	Approved	Statutory	\$0.00	\$95,978.00	10	\$0.00		
NBKC BANK	Approved	Statutory	\$0.00	\$118,100.00	10	\$0.00		
NIAGARA BOTTLING, LLC	Approved	Statutory	\$937,922.00	\$0.00	92	\$156,000,000.00		
O'FALLON CASTING, LLC	Approved	Statutory	\$0.00	\$167,145.00	15	\$0.00		
PARKER HANNIFIN CORPORATION	Approved	Statutory	\$0.00	\$269,458.00	43	\$9,318,457.00		
PARKER HANNIFIN CORPORATION	Approved	Statutory	\$0.00	\$345,264.00	33	\$10,234,295.00		



# MISSOURI WORKS REPORT FOR LEGISLATORS *Total Authorized From 7/01/2020 To 6/30/2021*

Company Name/Requestor Program	Product Status	Mo Works Project Type	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/Gross State Product in \$
PATRIOT MACHINE, INC.	Approved	Statutory	\$0.00	\$1,138,535.00	147	\$29,000,000.00		
PD INNOVATIVE, LLC	Approved	Statutory	\$0.00	\$131,146.00	10	\$0.00		
PISTON AUTOMOTIVE LLC	Approved	Statutory	\$0.00	\$1,383,434.00	175	\$7,208,370.00		
PLASMADENT, INC.	Approved	Statutory	\$0.00	\$83,842.00	10	\$0.00		
PLAYPOWER LT FARMINGTON, INC.	Approved	Discretionary	\$307,914.00	\$656,884.00	82	\$2,030,000.00	3.91	\$192,966,000.00
PULSE DESIGN GROUP INC.	Approved	Statutory	\$0.00	\$466,904.00	46	\$2,406,600.00		
REFUGE AND RESTORATION	Approved	Statutory	\$0.00	\$338,337.00	40	\$6,900,000.00		
REPURPOSED THERAPEUTICS INC. DBA DEFENDER PHARMACEUTICALS INC.	Approved	Statutory	\$0.00	\$154,788.00	10	\$0.00		
SAFE PPE USA INC.	Approved	Statutory	\$0.00	\$801,261.00	125	\$7,525,000.00		
SANSONE GROUP LLC	Approved	Statutory	\$0.00	\$189,363.00	10	\$0.00		
SCHREIBER FOODS, INC.	Approved	Statutory	\$0.00	\$197,451.00	16	\$2,200,000.00		
SDNG, LLC	Approved	Statutory	\$0.00	\$1,389,395.00	225	\$10,000,000.00		
SIERRA BULLETS, LLC	Approved	Statutory	\$0.00	\$253,870.00	25	\$2,000,000.00		
SINZENARD INTERNATIONAL FOOD MANUFACTURERS LLC	Approved	Statutory	\$0.00	\$634,143.00	73	\$0.00		
STEEL VENTURES, LLC	Approved	Statutory	\$0.00	\$240,358.00	30	\$0.00		
SWIFTED PREPARED FOODS FKA PLUMROSE USA	Approved	Discretionary	\$1,009,730.00	\$1,292,454.00	190	\$68,600,000.00	2.15	\$987,254,000.00
THE DURHAM COMPANY	Approved	Statutory	\$0.00	\$227,440.00	72	\$12,500,000.00		
WEG TRANSFORMERS USA LLC	Approved	Statutory	\$0.00	\$422,657.00	64	\$16,500,000.00		
WISECONNECT, INC.	Approved	Statutory	\$0.00	\$396,398.00	57	\$0.00		
<b>TOTAL STATEWIDE WORKS</b>			<b>\$7,139,188.00</b>	<b>\$33,693,646.00</b>	<b>4,172</b>	<b>\$613,373,485.00</b>		<b>\$2,468,129,000.00</b>
<b>MISSOURI WORKS - ZONE WORKS</b>								
AI BOTTLING, LLC	Approved	Statutory	\$0.00	\$71,481.00	19	\$2,050,000.00		
BALMORAL ASSOCIATES LLC DBA DATOTEL	Approved	Statutory	\$0.00	\$83,985.00	11	\$3,450,000.00		
BELLEVILLE SHOE MANUFACTURING COMPANY	Approved	Statutory	\$0.00	\$772,774.00	158	\$2,720,000.00		
CABKA NORTH AMERICA, INC.	Approved	Statutory	\$0.00	\$189,261.00	15	\$2,137,988.00		
CAPITAL POLYMERS, LLC	Approved	Statutory	\$0.00	\$237,722.00	85	\$50,000,000.00		
CHEWY, INC.	Approved	Statutory	\$0.00	\$3,909,547.00	800	\$143,200,000.00		
CRYOVAC, LLC FKA CRYOVAC, INC. (SEALED AIR)	Approved	Statutory	\$0.00	\$98,162.00	12	\$18,500,000.00		
DAILY'S PREMIUM MEATS, LLC	Approved	Statutory	\$0.00	\$74,225.00	10	\$8,776,122.00		
DIALECTIC, INC.	Approved	Statutory	\$0.00	\$169,482.00	16	\$500,000.00		
ENVOY AIR, INC.	Approved	Statutory	\$0.00	\$78,132.00	10	\$1,350,000.00		
FAIR PLAY FINE MEATS, LLC	Approved	Statutory	\$0.00	\$23,573.00	4	\$275,000.00		
FEELZ GOOD GREEN PRODUCTS, LLC	Approved	Statutory	\$0.00	\$380,437.00	39	\$5,500,000.00		
GF SAINT MARY, LLC	Approved	Statutory	\$0.00	\$523,811.00	70	\$21,000,000.00		
GRAVES INVESTMENT COMPANY, INC.	Approved	Statutory	\$0.00	\$218,822.00	33	\$6,000,000.00		
HENKEL US OPERATIONS CORP (DIAL CORP) (HENKEL COMPANY)	Approved	Statutory	\$0.00	\$249,805.00	16	\$40,400,000.00		
HERTZOG PREMIUM BEEF	Approved	Statutory	\$0.00	\$32,726.00	7	\$245,000.00		
HIPPOS, LLC	Approved	Statutory	\$0.00	\$607,410.00	63	\$8,500,000.00		
JACOB RIEGER & COMPANY, LLC	Approved	Statutory	\$0.00	\$178,663.00	14	\$2,500,000.00		

# MISSOURI WORKS REPORT FOR LEGISLATORS *Total Authorized From 7/01/2020 To 6/30/2021*

Company Name/Requestor Program	Product Status	Mo Works Project Type	Authorized Tax Credits	Authorized Withholding Amount	Projected Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/Gross State Product in \$
KENCO LOGISTIC SERVICES LLC	Approved	Statutory	\$0.00	\$333,833.00	31	\$12,777,667.00		
LAKESIDE CASTING SOLUTIONS	Approved	Statutory	\$0.00	\$77,197.00	15	\$1,950,000.00		
LSC COMMUNICATIONS US, LLC	Approved	Statutory	\$0.00	\$38,592.00	25	\$1,999,000.00		
MELALEUCA, INC.	Approved	Statutory	\$0.00	\$1,390,987.00	202	\$33,300,000.00		
MIDWEST DISTILLERY COMPANY, LLC	Approved	Statutory	\$0.00	\$63,335.00	11	\$1,850,000.00		
MTC HOLSTERS, LLC	Approved	Statutory	\$0.00	\$56,416.00	10	\$600,000.00		
PATRIOT MEDICAL DEVICES, LLC	Approved	Statutory	\$0.00	\$165,942.00	22	\$800,000.00		
PREMIER AUTO REBUILDERS & TRUCK SALVAGE, LLC	Approved	Statutory	\$0.00	\$44,302.00	6	\$2,180,000.00		
REFRESCO BEVERAGES US, INC.	Approved	Statutory	\$0.00	\$271,667.00	32	\$20,000,000.00		
ROMA GROCERY CO.	Approved	Statutory	\$0.00	\$351,318.00	41	\$10,500,000.00		
ROSEMANN & ASSOCIATES, PC	Approved	Statutory	\$0.00	\$80,553.00	5	\$100,000.00		
STLF, LLC DBA STLF TRANSPORTATION	Approved	Statutory	\$0.00	\$35,847.00	5	\$100,000.00		
WIRECO WORLDGROUP	Approved	Statutory	\$0.00	\$161,738.00	18	\$10,000,000.00		
<b>TOTAL ZONE WORKS</b>			<b>\$0.00</b>	<b>\$10,971,745.00</b>	<b>1,805</b>	<b>\$413,260,777.00</b>		
<b>TOTAL ENDING 7/01/2020 - 6/30/2021</b>			<b>\$121,275,650.08</b>	<b>\$108,860,557.00</b>	<b>11,024</b>	<b>\$2,291,513,238.00</b>		<b>\$3,617,722,740.00</b>

# MISSOURI WORKS REPORT FOR LEGISLATORS *Total Closed From 7/01/2020 – 6/30/2021*

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Retained Jobs (Projected)	Retained Jobs (Actual)	Total Benefits Authorized (Projected)	Total Benefits Issued (Actual)	New Jobs (Projected)	New Jobs (Actual)	Investment (Projected)	Investment (Actual)	Net General Revenue Benefit Ratio (Projected)	Value-Added/ Gross State Product in \$ (Projected)	Net General Revenue Benefit Ratio (Actual)	Value-Added Gross State Product in \$ (Actual)
<b>MISSOURI WORKS - RETENTION WORKS</b>														
GRAPHIC PACKAGING	Closed	Discretionary	215	212	\$772,009.00	\$663,478.00			\$1,258,000.00	\$0.00	9.01	\$568,294,000.00	6.01	\$278,881,000.00
POPULOUS HOLDINGS INC.	Closed	Discretionary	180	180	\$3,083,128.00	\$3,083,128.00	0	0	\$7,000,000.00	\$200,394,990.00	1.24	\$977,000.00	4.62	\$258,852,000.00
SKF USA INC.	Closed	Discretionary	388	368	\$1,303,424.00	\$1,303,421.00	0	0	\$31,429,037.00	\$12,805,213.00	3.5	\$8,279,548.00	6.85	\$22,619,000.00
<b>TOTAL RETENTION WORKS</b>			<b>783</b>	<b>760</b>	<b>\$5,158,561.00</b>	<b>\$5,050,027.00</b>	<b>0</b>	<b>0</b>	<b>\$39,687,037.00</b>	<b>\$213,200,203.00</b>		<b>\$577,550,548.00</b>		<b>\$560,352,000.00</b>
<b>MISSOURI WORKS - RURAL WORKS</b>														
HELLEBUSCH TOOL & DIE INC.	Closed	Statutory			\$48,270.00	\$32,071.00	4	0	\$150,000.00	\$715,000.00				
UNICO INC.	Closed	Statutory			\$26,288.00	\$24,841.00	10	0	\$1,750,000.00	\$264,248.00				
<b>TOTAL RURAL WORKS</b>					<b>\$74,558.00</b>	<b>\$56,912.00</b>	<b>14</b>	<b>0</b>	<b>\$1,900,000.00</b>	<b>\$979,248.00</b>				
<b>MISSOURI WORKS - STATEWIDE WORKS</b>														
ENGAGED IN LIFE, LLC	Closed	Discretionary			\$539,766.00	\$532,671.00	40	65	\$7,242,000.00	\$0.00	1.07	\$162,354,000.00	1.06	\$29,427,000.00
FUJIFILM HOLDINGS AMERICA CORPORATION	Closed	Statutory			\$391,236.00	\$178,467.00	49	20	\$460,000.00	\$0.00				
LOCKERDOME, INC FKA LOCKERDOME, LLC	Closed	Discretionary			\$177,445.00	\$44,631.00	50	8	\$4,240,000.00	\$0.00	10.83	\$962,585,000.00	3.35	\$5,797,000.00
MYSIDEWALK, INC FKA MINDMIXER MANAGEMENT LLC	Closed	Discretionary			\$1,451,063.00	\$452,197.00	80	35	\$1,502,612.00	\$6,800.00	1.07	\$120,087,000.00	0.98	\$17,509,000.00
NILES MEDIA GROUP, INC.	Closed	Statutory			\$96,012.00	\$96,012.00	10	7	\$0.00	\$0.00				
RLC, LLC DBA RENAISSANCE	Closed	Statutory			\$110,628.00	\$110,628.00	10	36	\$435,000.00	\$0.00				
ROLL ON	Closed	Statutory			\$68,203.00	\$27,986.00	23	0	\$0.00	\$0.00				
SPRING VENTURE GROUP, LLC	Closed	Statutory			\$3,909,003.00	\$3,909,003.00	130	363	\$1,500,000.00	\$0.00				
TOYOTA MOTOR	Closed	Statutory			\$737,625.00	\$737,625.00	25	0	\$11,000,000.00	\$0.00				
WORDS, DATA & IMAGES, LLC/ DBA GABRIEL GROUP	Closed	Statutory			\$28,817.00	\$3,604.00	10	49	\$0.00	\$0.00				
<b>TOTAL STATEWIDE WORKS</b>					<b>\$7,509,798.00</b>	<b>\$6,092,824.00</b>	<b>427</b>	<b>583</b>	<b>\$26,379,612.00</b>	<b>\$6,800.00</b>		<b>\$1,245,026,000.00</b>		<b>\$52,733,000.00</b>

Two companies were disapproved/denied from the MO Works Program.



# MISSOURI WORKS REPORT FOR LEGISLATORS *Total Closed From 7/01/2020 – 6/30/2021*

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Retained Jobs (Projected)	Retained Jobs (Actual) Jobs (Actual)	Total Benefits Authorized (Projected)	Total Benefits Issued (Actual)	New Jobs	New Jobs	Investment (Projected)	Investment (Actual)	Net General Revenue Benefit Ratio (Projected)	Value-Added/Gross State Product in \$ (Projected)	Net General Revenue Benefit Ratio (Actual)	Value-Added Gross State Product in \$ (Actual)
MISSOURI WORKS - ZONE WORKS														
LEGGETT & PLATT INC.	Closed	Statutory			\$92,943.00	\$92,943.00	25	21	\$100,000.00	\$100,000.00				
SPOKE LLC	Closed	Statutory			\$30,700.00	\$19,153.00	3	0	\$125,000.00	\$334,500.00				
TODAY'S FOOD, LLC	Closed	Statutory			\$134,551.00	\$31,368.00	125	57	\$11,250,000.00	\$0.00				
TRABON PRINTING COMPANY INC.	Closed	Statutory			\$175,405.00	\$55,489.00	23	10	\$8,361,436.00	\$850,720.00				
TRIWEST HEALTHCARE ALLIANCE CORP	Closed	Statutory			\$2,768,845.00	\$1,098,151.00	500	168	\$4,353,289.00	\$309,865.00				
<b>TOTAL ZONE WORKS</b>					<b>\$3,202,444.00</b>	<b>\$1,297,104.00</b>	<b>676</b>	<b>256</b>	<b>\$24,189,725.00</b>	<b>\$1,595,085.00</b>				
<b>TOTAL ENDING 7/01/2020 - 6/30/2021</b>			<b>783</b>	<b>760</b>	<b>\$15,945,361.00</b>	<b>\$12,496,867.00</b>	<b>1,117</b>	<b>839</b>	<b>\$92,156,374.00</b>	<b>\$215,781,336.00</b>		<b>\$1,822,576,548.00</b>		<b>\$613,085,000.00</b>

# PROPOSAL ASSIGNMENT TRACKING

(July 1, 2020 – June 30, 2021)

Project ID	# of Business Days from PIR to RFP	# of Business Days from RFP to Proposal	# of Business Days from PIR to Response
<b>QTR 1</b>			
2007001	18	3	21
2007004	2	6	2
2007004	2	6	2
2007005	2	4	1
2007008	1	5	1
2007008	1	5	1
2007008	1	5	1
2008002	6	6	0
2008005	0	6	0
2008006	0	6	0
2008006	0	6	0
2008009	5	7	3
2008012	2	9	1
2008015	2	3	0
2008016	0	4	0
2008017	3	2	2
2008018	0	4	0
2008018	0	4	0
2009004	16	1	2
2009007	0	6	0
2009008	2	2	0
2009009	2	8	1
2009012	1	4	5
2009013	2	3	1
<b>Average Response Time in Days</b>			<b>1.83</b>
<b>QTR 2</b>			
2008019	1	4	5
2010002	2	1	0
2010003	4	4	0
2010005	2	6	1
2011001	1	7	0
2011003	4	3	7
2011004	4	3	7
2011005	7	8	0
2011006	3	6	9
2011009	2	6	1
2011011	7	3	10
2011012	6	9	0
2012001	3	4	7
2012002	2	3	1
2012004	3	2	2
<b>Average Response Time in Days</b>			<b>3.33</b>

Project ID	# of Business Days from PIR to RFP	# of Business Days from RFP to Proposal	# of Business Days from PIR to Response
<b>QTR 3</b>			
2007009	1	9	0
2010013	5	5	0
2101001	4	3	0
2101002	11	3	14
2101003	20	2	22
2101004	11	6	0
2101005	2	4	0
2102002	2	5	0
2102004	1	6	0
2102007	7	22	29
2103010	5	10	0
2103011	7	9	0
<b>Average Response Time in Days</b>			<b>5.42</b>
<b>QTR 4</b>			
2101008	4	12	4
2103012	7	10	6
2103020	13	11	5
2103024	37	13	0
2104009	2	21	0
2104012	3	8	5
2105004	1	18	1
2105007	2	8	1
2105008	0	4	0
2105009	0	22	0
2105010	0	3	0
2105011	3	16	0
2105014	4	14	3
2105017	3	10	1
2105018	1	6	3
2106001	1	6	3
2106009	8	8	1
<b>Average Response Time in Days</b>			<b>1.94</b>